

22<sup>nd</sup> August 2020

### Virtual Business Stands

All proceeds to ...











### Business Stands Benefits

8000+

Visitors on the day

Reaching 30,000+

> visitors to the website

Featuring

up to

200 Local businesses

Supporting charities

Digital Marketing

SEO - Links Logos Social links

### Business Stand Features



world's greatest live events; from awa ceremonies, product launches and conferences, to immersive brand experiences, theatre productions and exhibitions. Blitz is the sole onsite technical production partner in venues across the UK including ExCeL, The NEC, Olympia London, Manchester Central and The Brewery. In addition, Blitz is the preferred supplier at a number of prestigious London venues such as, The Science Museum, The Saatchi Gallery and

providing creative excellence and technical expertise for some of the

button which can be linked to your shop or a zoom room An overview of your business and show offer The Design Museum.



Scrolling images of your products a chance to promote a special offer

A customisable call to action



BLITZ

Cost: £35

# Top tips for selling at a Virtual Event

The most successful stands are those that provide show offers which are only available on the show website. The website will be available from **22<sup>nd</sup> – 31<sup>st</sup> August 2020**.

If you have a website / Facebook / Instagram e-commerce store, this is easily done through a voucher code. Or alternatively you could discount the product / reduce the price on the day.

Ensure you link your website and/or your social media pages.

Ensure you choose all the relevant categories for your business so that visitors can find what they are looking for easily.

Use the call to action button for booking a zoom meeting or a call back or directing people to your show offer – choose the option that works best for your business.



The team will run three training sessions if you need support, dates of these will be emailed in due course.

### How to Book

Go to shropshirevirtual.expofp.com

Choose the stand number you would like to book and follow the on screen instructions.

You will be directed to the payment page where you can pay via debit or credit card\*

Once you have paid for your stand you will be able to populate your business information that will be available to the public on the day of the event. This includes 'what you do, your website link and/or social media links and any calls to action as mentioned above. You can return to the site and edit up until  $22^{\text{nd}}$  August 2020

Follow the top tips provided for a successful day. If you would need any further help please email <a href="mailto:info@shropshirevirtualshow.com">info@shropshirevirtualshow.com</a>

\* All donations go through Perry RDA Ltd and will then be equally distributed to the 5 charities involved.

## Thank you











